

Detailed Course Scheme
BBA LL.B.
(Five years integrated Law Programme)

Semester VI
(2017-2022)

DOC201906180011



RNB GLOBAL UNIVERSITY
RNB Global City, Ganganagar Road,
Bikaner, Rajasthan 334601.

OVERVIEW

RNB Global University follows Semester System along with Choice Based Credit System as per latest guidelines of University Grants Commission (UGC). Accordingly, each academic year is divided into two semesters, **Odd (July-December) and Even (January-June)**. Also, the university follows a system of continuous evaluation along with regular updating in course curricula and teaching pedagogy.

The curriculum for BBA LL.B. program for Even (January-June) Semester, 2021 along with Examination pattern is as follows:

Semester -VI

S. No.	Course Code	Course Name	L	T	P	Credits
1.	16008600	Company Laws	4	1	0	5
2.	16007400	Civil Procedure Code & Limitation Act, 1963	4	1	0	5
3.	11014100	Sales and Distribution Management	4	1	0	5
4.	11019200	E-business	4	1	0	5
5.	16007600	Labour Laws II	4	1	0	5
6.	16007700	Moot Court -Interviewing Techniques	2	0	2	3
7.	16001700	Ability & Skill Enhancement -VI	2	0	0	2
8.	99002800	Workshops & Seminars	-	-	-	1
9.	99002700	Human Values & Social Service/NCC/NSS	-	-	-	1
Total			24	5	2	32

EVALUATION SCHEME

The evaluation of the BBA LL.B. program would be based on Internal and External Assessments. Internal Assessment would consist of 50% of the marks (50 marks) and external assessment (in form of End Term Exam) would consist of remaining 50% marks (50 marks). Detailed scheme of Internal and External Assessments as follows:

Internal Assessment

Type	Details	Marks
Mid Term	Two Mid-term Sessional of 15 marks each (15+15)	30
Marks obtained in various Tests, Assignments, Presentations, Quiz, Tutorials, etc.	Average of marks obtained	15
Attendance	75%+: 5 marks	5
TOTAL	50	

External Assessment

Type	Marks
Theory	50

EVALUATION SCHEME- WORKSHOPS & SEMINARS & NCC/NSS

1. NCC/NSS will be completed from Semester I – Semester IV. It will be evaluated internally by the institute. The credit for this will be given at the end of Semester.
2. The students have to join club/clubs with the active participation in different activities of club. The students would be continuously assessed from Semester-I to Semester-IV and credits and marks would be given after the end of Semester.

CURRICULUM

Course Name: Company Laws

Course Code: 16008600

Course Outline

Unit I

Formation, Registration and Incorporation of Company Meaning of Corporation Nature and kinds of company Promoters: Position duties and liabilities Mode and consequences of incorporation Uses and abuses of the corporate form lifting of corporate veil.

Unit II

Memorandum of Association, alteration and the doctrine of ultra vires Articles of Association and Memorandum of Association, binding nature, alteration, relation with memorandum of Association, Doctrine of Constructive Notice and Indoor Management-exceptions.

Unit III

Capital Formation of Regulation Prospectus: Issues, contents, kinds, liabilities for misstatement, statement in lieu of prospectus. The nature and classification of company securities Shares and general principles of allotment Statutory share certificate, its objects and effects Transfer of shares, restriction of transfer, issue of share at premium, types of share capital, reduction of types of share capital Conversion of loans and debentures into capital Duties of court to protect *interests of creditors and shareholders*.

Unit IV

Corporate Administrations Directors: Kinds, Powers and Duties Managing Director and other managerial personnel.

Course Name: Civil Procedure Code & Limitation Act, 1963

Course Code: 16007400

Course Outline

Unit-I: Introduction

- a) Definitions: Decree, Judgment, Order, Foreign Court, Foreign Judgment, Mesne-Profits, Affidavit, Suit, Complaint, Written Statement
- b) Important Concepts: Res Sub-Judice, Resjudicata, Restitution, Caveat, Inherent Powers of Courts
- c) Execution of Judgment and Decree

Unit-II: Initial Steps in a Suit

- d) Jurisdiction and Place of Suing
- e) Institution of Suit
- f) Pleadings: Meaning, Object, General rules, Amendment of Pleadings
- g) Complaint and Written Statement
- h) Appearance and Non-Appearance of Parties

Unit-III: Interim Orders

- a) Commissions
- b) Receiver
- c) Temporary Injunctions
- d) Summary Procedure
- e) Suits by Indigent persons
- f) Inter-pleader Suit

Unit-IV: Appeal, Reference, Review and Revision

- a) Appeals from Original Decree
- b) Appeals from Appellate Decrees
- c) General Provisions relating to Appeals
- d) Reference to High Court
- e) Review
- f) Revision

Unit-V: Limitation Act, 1963

- i Procedural Law: Section 5; Condonation of Delay, ss6-9; Legal Disability, ss14-15; Exclusion of Time of Proceeding in Good Faith in Wrong Court, ss18-19; Acknowledgement
- ii Substantive Law: S25; Law of Prescription and s27 Adverse Possession, s 29; Saving Clause.

PSDA (Professional Skill Development Activities)

Judgment Writing

Court Visit

Preparation of Pleadings Group Discussions

Suggested Readings:

1. Dinshaw Fardauzi Mulla, *Mulla's Code of Civil Procedure*, Lexis Nexis (18th Edn)
2. Sudipto Sarkar & V.R. Manohar, *Sarkar's Code of Civil Procedure (2 Vols)*, Lexis Nexis India (11th Edn)
3. *Universal's Code of Civil Procedure, 1908* (Bare Act)
4. C.K. Takwani, *Code of Civil Procedure*, Eastern Book Company, 2010
5. M.R. Malik, *Ganguly's Civil Court, Practice and Procedure*, Eastern Law House, 2012.
6. M.P. Tandon, *Code of Civil Procedure*, Allahabad Law Agency, 2005

Course Name: Sales and Distribution Management

Course Code: 11014100

Objective:

- To orient students about the negotiation skills and labor-union collective bargaining tactics, cognitively.
- The course aims to impart the knowledge and skills needed to manage the sales force and distribution functions in a business organization so as to help gain a competitive advantage

Course Outline

Unit I: Sales Management

Definition and meaning, Objectives, Sales Research, Sales Forecasting methods, Sales Planning and control: Goal setting, Performance measurement, diagnosis and corrective actions.

Unit II: Sales Organization

Need for Sales Organizations, their structure, Sales Managers Functions and responsibilities, Planning for major customers and sales Budget, Specific Characteristics of a successful salesman.

Unit III: Managing the Sales Force

Recruiting, Selection and Training of Sales force: Areas of sales Training: Motivating the Sales Team: Evaluating Sales Force Performance and Controlling Sales, activities, Ethical and Legal Issues in Sales Management.

Unit IV: Distributions channel

Importance, types, channel strategy Market Logistic: objective, planning customer oriented inventory management decision, transportation decision.

Unit V

Designing customer oriented channel, understanding the customer requirement, comparing the channel design. Managing the behavior of channel member, channel relationship, control, power positioning and conflict, influence strategy.

Suggested Readings:

1. Sales and Distribution Management: Text and Cases; Krishna K. Havaladar, Vasant M. Cavale Tata Mc-Graw Hill Education.
2. Sales and Distribution Management; Tapan K. Panda and Sunil Sahadev; Oxford University Press.
3. Sales Management: Decision Strategy and Cases; Richard R. Still, Edward W. Cundiff and Norman A.P. Govani; Pearson Education.
4. Management of Sales Force; Rosann Spiro, William Stanton, Gregory Rich; Tata Mc-Graw Hill Education.

Course Name: E-business

Course Code: 11019200

Objectives:

- To provide an overview of the various e-business and e-commerce concepts , e-business models , security threats to e-business , e-business applications and strategies , e payment systems and emerging trends in e-business etc;
- Upon successful completion of this course the student will be able to understand the e-business concepts and how it is different from e-commerce. Moreover, the student will be able to understand the e-business models and infrastructure. Students will learn how e-business concepts are applied to different fields, such as: education, banking, tourism and so on.

Course Outline

Unit I: Introduction to e-business

Electronic Business, Electronic Commerce, Electronic Commerce Models, Types of Electronic Commerce, Value Chains in Electronic Commerce, E-Commerce in India. Internet, World

Wide Web, Internet Architectures, Internet Applications, Web Based Tools for Electronic Commerce, Intranet, Composition of Intranet, Business Applications on Intranet, Extranets. Electronic Data Interchange, Components of Electronic Data Interchange, Electronic Data Interchange Communication Process.

Unit II: Security Threats to e-business

Security Overview, Electronic Commerce Threats, Encryption, Cryptography, Public Key and Private Key Cryptography, Digital Signatures, Digital Certificates, Security Protocols over Public Networks: HTTP, SSL, Firewall as Security Control, Public Key Infrastructure (PKI) for Security, Prominent Cryptographic Applications.

Unit III: Electronic Payment System

Concept of Money, Electronic Payment System, Types of Electronic Payment Systems, Smart Cards and Electronic Payment Systems, Infrastructure Issues in EPS, Electronic Fund Transfer.

Unit IV: E-Business Applications & Strategies

Business Models & Revenue Models over Internet, Emerging Trends in e-Business, e-Governance, Digital Commerce, Mobile Commerce, Strategies for Business over Web, Internet based Business Models.

Suggested Readings:

1. Whitley, David (2000). e-Commerce Strategy, Technologies and Applications. Tata McGraw Hill.
2. Schneider Gary P. and Perry, James T (1st Edition 2000). Electronic Commerce. Thomson Learning.
3. Bajaj, Kamlesh K and Nag, Debjani (1st Edition 1999). E-Commerce: The Cutting Edge of Business. Tata McGraw Hill, Publishing Company Ltd., New Delhi.
4. Trepper Charles (1st Edition 2000). E-Commerce Strategies. Prentice Hall of India, New Delhi.
5. Rehman S.M. & Raisinghania (1st Edition 2000). Electronic Commerce Opportunity & Challenges. Idea Group Publishing, USA.
6. Knapp C. Michel (1st Edition, 2003). E-commerce Real Issues & Cases. Thomson Learning.

Course Name: Labour Law-II

Course Code: 16007600

Course Outline

Unit-I: The Minimum Wages Act, 1948

- a) Concept of Minimum Wage, Fair Wage, Living Wage and Need Based Minimum Wage

- b) Constitutional Validity of the Minimum Wages Act, 1948
- c) Procedure for Fixation and Revision of Minimum Wages
- d) Fixation of Minimum Rates of Wage by Time Rate or by Piece Rate
- e) Procedure for Hearing and Deciding Claims

Unit-II: The Payment of Wages Act, 1936

- a) Object, Scope and Application of the Act
- b) Definition of Wage
- c) Responsibility for Payment of Wages
- d) Fixation of Wage Period
- e) Time of Payment of Wage
- f) Deductions which may be made from Wages
- g) Maximum Amount of Deduction

Unit-III: The Factories Act, 1948

- a) Approval, Licensing and Registration of Factories
- b) Concept of “Factory”, “Manufacturing Process”, “Worker”, and “Occupier”
- c) General Duties of Occupier
- d) Measures to be taken in Factories for Health, Safety and Welfare of Workers
- e) Working Hours of Adults
- f) Employment of Young Person and Children
- g) Annual Leave with Wages
- h) Additional Provisions Regulating Employment of Women in Factory

Unit-IV: The Employee’s Compensation Act, 1923

- a) Definition of Dependant, Workman, Partial Disablement and Total Disablement
- b) Employer’s Liability for Compensation
 - i. Scope of Arising out of and in the Course of Employment
 - ii. Doctrine of Notional Extension
 - iii. When Employer is not liable
- c) Employer’s Liability when Contract or is engaged
- d) Amount of Compensation
- e) Distribution of Compensation
- f) Procedure in Proceedings before Commissioner
- g) Appeals
- h) Retirement Benefits
 - i. Employee’s Provident fund and miscellaneous provisions Act, 1952
 - ii. Employees’ Pension Scheme, 1995 and Family Pension Scheme
 - iii. Social Security for the unorganized Sector

PSDA (Professional Skill Development Activities)

- Document Preparation for Claim of Beneficiary Judgment Analysis
- Interaction with Workmen Visit to Authorities

Suggested Readings:

1. Indian Law Institute, *Cases and Materials on Labour Law and Labour Relations*, 1963

2. PL Malik, *Industrial Law*, Eastern Book Company, 2013
3. Dr. Goswami, *Labour and Industrial Law*, Central Law Agency, 2011
4. Surya Narayan Misra, *An Introduction to Labour and Industrial Law*, Allahabad Law Agency, 1978
5. S.C. Srivastava, *Industrial Relations and Labour Law*, Vikas Publishing House, New Delhi, 6thEdn., 2012
6. Chaturvedi, *Labour and Industrial Law*, Central Law Agency, 2004
7. S.C. Srivastava, *Commentaries on the Factories Act, 1948*, Universal Law Publishing House, Delhi, 2002
8. H.L. Kumar, *Workmen's Compensation Act, 192*, Universal Law Publishing, 2009

Course Name: Ability & Skill Enhancement - VI

Course Code: 16001700

Course Outline – Final Assessment – Report/Presentation

Unit I: Verbal Reasoning & English Aptitude

Logical Sequence of Words, Verbal Analogy, Classification, Blood Relation Test, Syllogism, Reading Comprehension

Unit II: Winning Attitude

Attitude is the most important thing for success, how to develop a winning attitude, what is it, when we need it, what is mindset, how to have a winning and positive mindset, how to win in difficult situations, Positive thinking, passion, dedication, confidence, well preparation, focus, hard work, planning, never give up, etc. - some traits that help in developing winning attitude.

Unit III: Understanding the News

Reading Current News, Comparing & Analysing the news, Write an editorial, News Vocabulary, Presentation on any major news (political/social/sports/economics).

Unit IV: Be a Journalist

Chat Show, Panel Discussion, Parliamentary debate, News Inspired Theatrical Performance.

Unit V: Report

Preparing a report on major National/International News – Insights/ review of major newspapers and news channels.

Note: The review of Syllabus happens on periodic basis for the benefit of the students. In case there are changes in curriculum due to review, students would be intimated in writing.

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